

# Curriculum Vitae

## Personal details

Name : Daniël Wouter van Tienhoven, usual name: Daan  
Gender : Male  
Status : Unmarried  
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## Education

2006-2009 : Business administration RSM (Rotterdam School of Management) Erasmus University. Master in strategic management *cum laude*. Av result > 8,25  
Master Thesis "The influence of the Anglo-Saxon and Rhineland model on exploration and exploitation" (the case of Royal Dutch Shell)

2005-2006 : Business administration I, University of higher professional education / HBO Transfergroep (HES) Rotterdam (evening school),  
Av. result: 8,00

2001-2005 : Mechanical engineering, University of higher professional education HBO (HTS), Hogeschool Rotterdam  
Differentiation: International Marketing & Sales  
Diploma + Propedeuse  
Av. result: 7,25

2004-2005 : VWO-Certificate English

2000-2001 : Havo diploma Ne, En, Bi, Gs, Ec, Na, Wi-B

1995-2000 : Atheneum.

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## Courses

2006 : In-company training Time Management

2004 : VCA, safety certificate basis and management

2004 : Call sales, Exhibition sales, Communication Skills  
International Sales, Negotiation.

2004 : Sales Management and Marketing with an emphasis on  
marketing mix.

2003 : Resuscitation course

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## Experience

2007-Now : Holland Shielding Systems B.V. Management trainee involved in Marketing & Sales, R&D activities, procurement, contract management, business development and general management.

- 2006-2008 : Establishment of a joint venture, webshop in lighting units responsible for all front office activities.
- 2003-2008 : Interweb Solutions. Own business, consultation and assistance for small and middle large companies with their marketing activities, webdesign, webhosting, e-mail systems and internet. Rent, installation and operations of IT-equipment e.g. beamer renting. [www.interwebsolutions.nl](http://www.interwebsolutions.nl)
- 2005-2006 : Deerns raadgevende ingenieurs B.V.  
Consultants in the field of installations in the building environment. (mechanical and electrical) Acquisition project for advice services aimed at medical institutions. Design, engineering and consultancy activities related to mechanical installations in the building industry, projects mainly related to the health care building industry.
- 2005-2005 : Royal Haskoning / RTB Van Heugten B.V.  
Consultants in the field of installations in the building industry.  
Final project, thesis. research of alternative energy systems for the HVAC (power, heat, cooling and climate control) construction of a wild water attraction park. Final Marking: 8,00
- 2003-2005 : Holland Shielding Systems B.V. (12 hours per week)  
Marketing & Sales related activities  
Exhibition sales, international agent representative selections.

- 2003-2004 : Internship at EuroDev B.V.  
Assisting American companies gaining access to the European market.  
Marketing & Sales activities related to Turbine Flow meters.
- 2001-2003 : Holland Shielding Systems B.V.  
Administrative job / webdesigner.
- 2000-2001 : liquor store: shop-assistant, cashier
- 1998-2000 : Supermarket: shop-assistant

### **Administrative functions**

- 2005- Now : Chairman, VVE (vereniging van eigenaren)  
apartment complex Frits Ruysstraat, Rotterdam responsible for long range planning for collective maintenance, yearly budget and chair the yearly membership meeting.

### **Interest / activities**

- Drivers licence B.
- Navigation licence, sailing certificate
- Own transportation
- Language skills: English and German
- Skilled in Microsoft XP, Word, Excel, Access, Frontpage.
- Hobbies: Computers, Internet, Chess, Rowing